

# BANK OUTSIDE THE ORDINARY.

Heritage Bank customer  
Estela Ortega, El Centro de la Raza

## Our customers are making things happen with *a little help from us.*

### Who we serve

Heritage Bank serves customers like you. Your neighbors. The couple who owns the business across town. The customers we serve bring their unique heritage—and unique needs—to our bank.

To help our customers achieve their goals, we offer a complete array of banking services and tools for businesses as well as individuals. Our focus is on our communities: helping customers in our local markets build their heritage.

### Our history

Heritage Bank was founded in 1927 with the belief that when banks and neighbors work together, great communities grow stronger. Heritage has remained true to this vision—and close to our roots—offering financial solutions that put our customers and local businesses first.

Today, Heritage is more than just a bank. We are a part of the community, working together to serve the unique needs of each customer.

### Bank anytime, anywhere

#### Branches & ATMs

We have full-service branches and ATM locations across Washington, Oregon and Idaho. Additionally, the MoneyPass® ATM network gives you access to more than 37,000 surcharge-free ATMs nationwide. Find a location or ATM online or via our mobile app.\*

#### Mobile & Online Banking with Bill Pay

Manage your accounts from nearly anywhere life takes you. Set up recurring payments and rest easy knowing your bills will be paid on time, every time.

#### Mobile Check Deposit

With our mobile app,\* making a deposit is as simple as snapping a photo from your smartphone or tablet.

\* Message and data rates from your wireless carrier may apply.

#### Telephone Banking

If you prefer to do your banking over the phone, we're happy to assist. Our Heritage Access Line is open 24/7. For personal assistance, please call during regular business hours.



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# We're here for you.

## STRENGTH OF HERITAGE

Heritage Bank has been in business for more than 95 years.

We've seen our way through every economic storm, from the great depression to the great recession. Through every downturn, we've stayed focused on the fundamentals of banking—maintaining high liquidity, strong profit, solid capital and, most importantly, an unwavering focus on the communities we serve.

Heritage stands on a solid foundation, as evidenced by our strong balance sheet, including robust liquidity and capital positions\*:

- > **Access to liquidity sources in excess of \$2.3 billion**
- > **Capital levels in excess of the applicable regulatory requirements to be categorized as “well-capitalized”:** Tier 1 leverage ratio of 10.0%, well above the well-capitalized level of 5.0% for banks
- > **Excellent credit quality:** Nonperforming loans to total loans 0.11%
- > **Loan-to-deposit ratio of 84.5%:** Which means the bank has more than enough liquidity to cover any unforeseen funding requirements
- > **Kroll Bond Rating Agency (KBRA) “A-” rating for deposits:**  
KBRA is a global full-service rating agency with a mission to set a standard of excellence and integrity. KBRA remains dedicated to the restoration of trust in credit ratings by creating new standards for assessing risk and by offering timely and transparent ratings

**Thank you for your trust and business. Together we will continue to build strong communities.**

\*Data as of 12/31/24; KBRA rating as of May 2024.

### STATEMENT OF FINANCIAL CONDITION

December 31, 2024

Assets	(dollars in thousands)
<b>Cash and cash equivalents .....</b>	<b>117,100</b>
Investment securities (available for sale, at fair value) .....	764,394
Investment Securities (held to maturity, at amortized cost) .....	703,285
<b>Total investment securities.....</b>	<b>1,467,679</b>
Loans receivable .....	4,802,123
Allowance for credit losses on loans....	(52,468)
<b>Total loans receivable, net.....</b>	<b>4,749,655</b>
Premises and equipment, net .....	71,580
Federal Home Loan Bank stock, at cost .....	21,538
Bank owned life insurance .....	111,699
Accrued interest receivable .....	19,483
Prepaid expenses and other assets .....	303,452
Other intangible assets, net .....	3,153
Goodwill.....	240,939
<b>Total assets.....</b>	<b>7,106,278</b>
<b>Liabilities and Stockholders' Equity</b>	
Deposits .....	5,684,613
Federal Home Loan Bank advances.....	383,000
Junior subordinated debentures .....	22,058
Accrued expenses and other liabilities.....	153,080
<b>Total liabilities.....</b>	<b>6,242,751</b>
Common stock .....	531,674
Retained earnings .....	387,097
Accumulated other comprehensive (loss) income, net .....	(55,244)
<b>Total stockholders' equity .....</b>	<b>863,527</b>
<b>Total liabilities and stockholders' equity.....</b>	<b>7,106,278</b>

Full financial information at [www.hf-wa.com](http://www.hf-wa.com)

## Why choose Heritage?

### Right near you

Heritage Bank is headquartered in Olympia, WA, and offers full-service branches throughout the Pacific Northwest. We also have commercial banking centers in the region's largest metro areas. Our bankers live in the communities they serve.

### Here to meet your needs

Our company is defined by the combined heritage of our people. We leverage the best practices, most innovative systems and savviest, brightest ideas from across our footprint to better serve customers everywhere.

### Building strong communities

We give generously of our time and resources through our Heritage Helps program. Acting locally enriches the quality of life for our employees and has a tremendous impact on our customers and communities. With almost 100 years of strength and service, we know the importance of a lasting commitment. Learn more at [heritagebanknw.com/community](http://heritagebanknw.com/community).



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Welcome Brochure Rev. 2/25